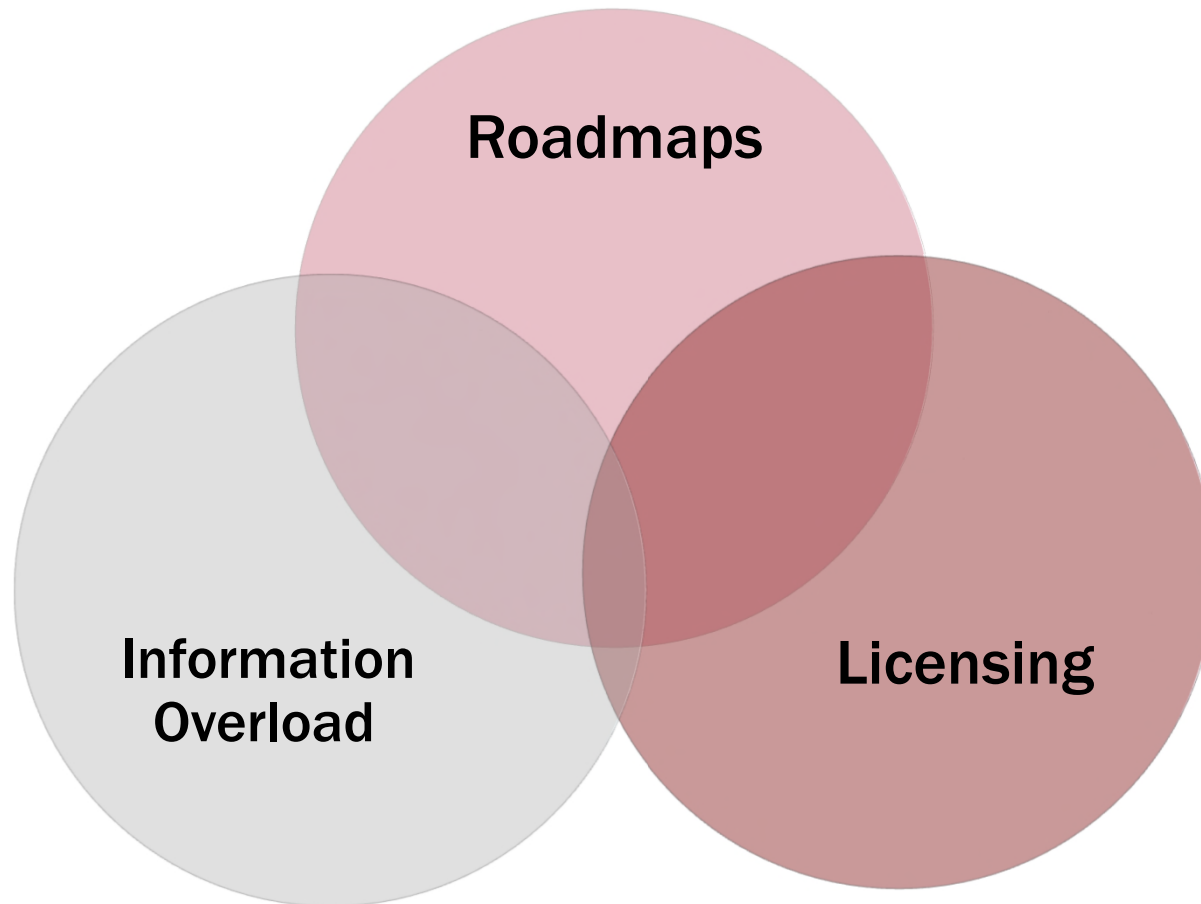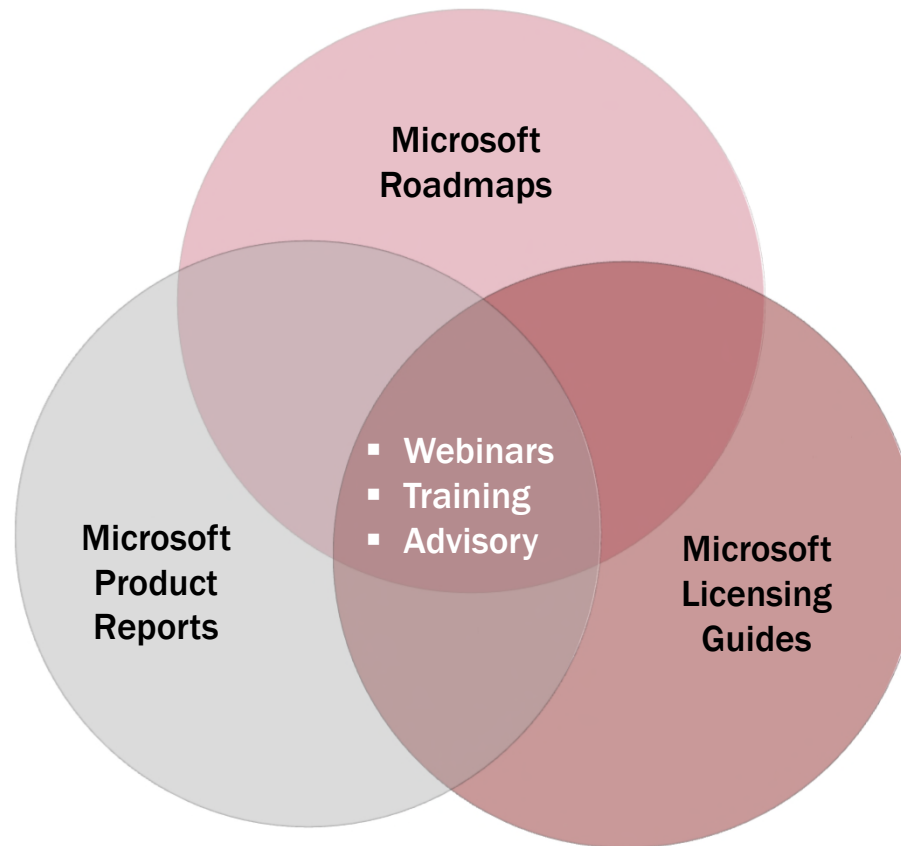# Directions on Microsoft

Directions on Microsoft (DOM) is an **independent** IT planning information service focused exclusively on Microsoft. Since 1992, DOM has been an all-in-one-place source of clear, accurate, and impartial information and advice about Microsoft enterprise technologies, roadmaps, and licensing.

Directions
on Microsoft

Microsoft Customer Pain Points

DOM Solutions

All the information about Microsoft you've been looking for all in one place.

- Microsoft Roadmaps
- Microsoft Product Reports
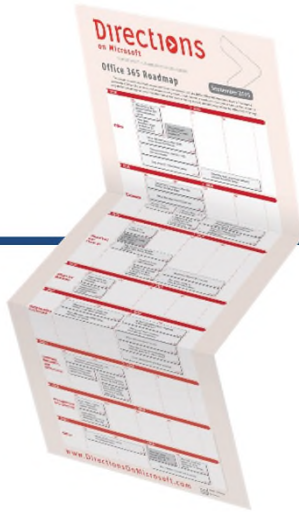- Microsoft Licensing Guides

- Webinars
- Training
- Advisory

Directions
on Microsoft

How DOM Helps You

1. Find the information you need to build your Microsoft strategy in a single resource that puts the critical facts about Microsoft technologies at your immediate disposal.

2. Cut through the confusion that surrounds Microsoft with clear, objective information and insights that matter to IT decision makers.

3. Keep up with changes at Microsoft so you're never caught off guard.

4. Fill in critical gaps in your knowledge of Microsoft and where its enterprise products and licensing policies are heading.

5. Gain knowledge about licensing options and negotiate agreements that keep your organization compliant without overbuying.

Directions
on Microsoft

Who Should Use DOM

- **Solution Architects** can use DOM to keep track of Microsoft product dependencies and life cycles that impact existing line-of-business applications and understand features in upcoming Microsoft product versions that can be used for new business applications.

- **IT Operations Managers** can use DOM to intelligently plan evaluations, budget purchases, and schedule migrations and stay up to date with shifts in Microsoft technologies that impact their organizations.

- **IT Security Strategists** can use DOM to examine each new Microsoft technology and then recommend changes that improve security and keep their organizations compliant with regulatory and audit requirements.

- **Software Asset Managers and Licensing Contract Specialists** can use DOM licensing guides and reference set to answer their own licensing questions and DOM negotiation support to optimize their Microsoft agreements.

Directions on Microsoft

Roadmaps

Are you getting accurate and unbiased roadmaps
for Microsoft products and cloud services?

What is it?

DOM Roadmaps are all-in-one-place references that summarize
essential facts about Microsoft enterprise products and cloud
services, including code names, release dates, new features, key use
scenarios, and support deadlines.

How can you use it?

Use DOM Roadmaps to build accurate plans and budgets for new
purchases and deployments and proactively prepare for disruptive
changes in Microsoft technologies and services.

DIRECTIONS
on Microsoft

Product Reports

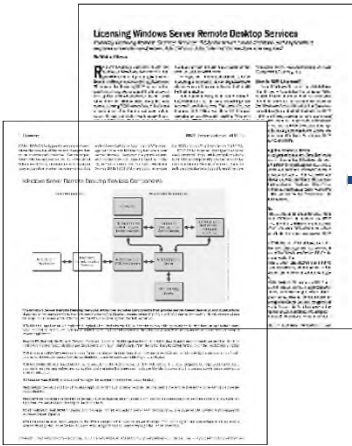Are you wasting time trying to find useful information about new Microsoft technologies?

What is it?

DOM Reports drill down into key Microsoft technologies and initiatives to help you understand the technical and business significance that can affect your organization.

How can you use it?

Use DOM Reports to help your IT teams cut through the marketing hype that surrounds Microsoft technologies and focus attention on information that matters to IT decision makers.

Directions
on Microsoft

Licensing Reference Set

Is budgeting for Microsoft licenses
a painful process?

What is it?
The DOM Licensing Reference Set delivers clear explanations of licensing rules and options for all Microsoft enterprise products and online services.

How can you use it?
Use the DOM Licensing Reference Set to quickly find answers to your Microsoft licensing questions and get the information you need to stay compliant without overbuying.

Licensing Training

Are you prepared for your next EA renewal?

What is it?

The DOM Licensing Boot Camp and EA Negotiation Workshop is an intensive, three-day workshop that demystifies Microsoft licensing programs and rules, and teaches how to optimize your EA renewal.

How can you use it?

Use DOM Licensing training to get the information and knowledge you need to intelligently evaluate your options, spot and rectify compliance issues, and be prepared for your next EA renewal negotiation.

Microsoft Negotiation Support

Is your Microsoft Agreement
coming up for renewal?

What is it?
DOM experts apply an institutional understanding of Microsoft licensing
rules and negotiation tactics to optimize your agreements and maximum
your savings.

How can you use it?
Level the playing field the next time you negotiate with Microsoft.
Use DOM experts to negotiate the best terms possible for your
Microsoft EA renewal, audit, SAM engagement, divestiture or merger.
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Directions
on Microsoft

Deep Insight. Trusted Advice

"Directions on Microsoft is amazing. We have never had a resource that even comes close to what you provide."

NANCY TAYLOR, MANAGER INFORMATION TECHNOLOGY
TORCHMARK

Directions on Microsoft

Thousands of Organizations Depend on DOM